



Specialist in **unique** yachts

*Sales management of your
motorboat*

A common target



You are looking to sell your boat for the best prize as soon as possible. Marivent Yachts just gets his commission when the deal is closed. From the very first moment we are investing time and money to reach the same target as you. The sell.

¿HOW DOES IT WORKS?



Sales management

1. Inventory check list:

To know in detail your motorboat is the starting point to achieve the prize to sell her and be able to give as much information as possible to any potential buyer. Her equipment, lay out, refits or the maintenance book are subjects which will be asked by any buyer o broker, and we must be able to answer them clearly and rapidly.

MOTORBOAT INVENTORY CHECK LIST

DESCRIPCIÓN GENERAL	
Asillero	6x600x800
Modelo	49GL
Año	1987
Esfera	14,88
Manga	4,33
Condición	Segunda mano
Localización	Dania
Precio	pendiente
Tipo de construcción	Fibra de vidrio
Impuestos (País)	España IVA y matriculación (Zone 2-12px)
Caleido máximo	1,5 (punto 2,24)
Número de motores	2 Caterpillar
Potencia	2 x 375CV
Combustible	Diésel
Nombre del barco	Famosa A

MEASURES

LQA	2*
Manga	2*
Caleido máximo	2*
Desplazamiento	31-30 anqueo
Salón Convertible	No
Molinete de ancla	Eléctrico 2* 800kg
Capacidad depósitos combustible	2 x total 2200ltrs
Capacidad depósitos de agua	2 x 300ltrs
Depósitos de aguas grises	1
Depósitos de aguas negras	No (1 W.C químico portátil)
Número de asmes (doble)	1 (60x)
Número de asmes dobles	1
Número de asmes gemelas	4
Número de cabinas	3
Número de baños	1
Número de ascos	0
Cabina de tripulación	1 con baño y AC

POWER

Fabricante (modelo)	ASTONDOA
Tipo de motores	Intraborda
Tipo de transmisión	5e y 6botantes nuevos del 2013
Horas	3053hrs bebar - 3083hrs estibar
Número de motores	2
Potencia de los motores	375hp
Fijas	Hidráulicas*

MOTORBOAT INVENTORY CHECK LIST

Estabilizadores	No
Tipo hélice	4 palas Bronze (revisadas 2013)
Velocidad de crucero	16 - 18 knts (150/h)
Velocidad Max.	20 knts (pleno calze)

ESPECIFICACIONES

Electrónica equipamiento	
Sonora	2x200w AC 1-430
Corredora	SI (Revolución 3760)
Radar	Raytheon 3804
Reflector de Radar	SI
Equipo de viento	No
Centro Navegación	No
Plotter	Raytheon C-80
Ordenador	4*
TV	Panasonic TX - LS25532* 2013
Equipo de Música FM/CD/USB	Clonón CX501 2 + caja de palanca 8000 0350 4 (4x180W)
DVD	No
Piloto automático	SI (Revolución 378002)
Compés	2 Ely i puesto
GPS	Revolución C-80 + Solimobil R32700
Altavoces (distribución)	2 altavoces canalador 16. 150W+ 2 altavoces para 8000 150W+ 2 altavoces 8x 100 altavoces
VHF	10x700 Wt. 500
EP/IB	SP3 408 VMC (600w)
AS	No

Equipamiento Interior

Hélice de proa	3x600 600w 0000 110 3ena 001108
Hélice de popa	No
Bomba de scharge de sentina eléctrica	SI
Bomba de scharge de sentina manual	SI
Horno	SI Bosch
Cocina	Vitro cerámicas BOSCH
Microondas	NO
W.C. (eléctrico/manual)	ELECTRICOS
Calefacción	Calefaca tipo 4001 PCWM (apli) en cada cabina
Calefador	220W (apli) año 2013 AMB intercambiador
Aire acondicionado	Calefaca tipo 4001 PCWM (apli) en cada cabina
Nevera	3 - (salón + cocina + bañera con convertidor)
Congelador	SI en nevera de cocina
Máquina de hacer cubitos	No
Bomba de agua marino	No

MOTORBOAT INVENTORY CHECK LIST

Fotabilizadores	No
Compresor de aire	No
Garaje	No
Lavaplatos	No
Lavadora	No

Equipamiento Eléctrico

Baterías	2 motor + 12 servicio (2005)
Toma de corriente de tierra	SI 230V
Cargador de baterías	2 (1 generador y 1 resto de baterías)
Inverter	SI
Generador	Onan 6,5 Kw Mikro-Asch
Circuito Eléctrico	(12v / 24v/220V)

Exterior Equipamiento

Teja en bañera	Bañera + pasillos + proa + plataforma
Paseo en	Bengotto) hidráulica / grus (150kg)
Ducha en la bañera	2 bañera + plataforma
Beise salvavidas	6 (jete) del 2013 (12 piezas) + 12 chalecos + 2 arcos con rebajes y luz flotante. Todo revisado y al día.
Cajines de bañera	Bañera + Ely + proa
Mesa de bañera	De Teke con cuatro sillas
Escalera de baño	SI
Plataforma de baño	SI (no hidráulica)
Dinghy/Tender/auxiliar	Yamaha 600w 150 full equip.
Motor fuera borda	No
Pescante/grus	No
Luces de cubierta	Luces (6) de cortesía en escaleras y bañera y espejo de popa

Fundas y toldos

Bimini en Ely	SI
Toldo en bañera	No
Toldo de proa	Tiene toldo solarium en proa*
Otras fundas	Ely, solarium, proa y parrillas de cabina

Documentos

Acreditación de propiedad	Registro marítimo
Certificado de abandonment	Registro marítimo
Seguro	SI
Certificado de impuestos pagados	Registro marítimo
Certificado de conformidad	
Certificado de astillero	

Sales management

2/3. Market research & value of your motorboat:

With our brokerage market knowledge and after a market research, we advice you to reach a public prize. Due to its relevance to position your boat in the market, and to the engagement that we assume with each unit we add to our brokerage fleet, this prize must be agreed between the owner and the broker.

Featured Boats For Sale

 <p>Back Cove 33 US\$ 299,000 South Bristol, ME</p> <p style="text-align: center; font-size: small;">DiMillo's Yacht Sales</p>	 <p>65' Viking Convertible US\$ 799,000 Destin, FL</p> <p style="text-align: center; font-size: small;">Galati Yacht Sales</p>	 <p>Sunseeker 52 Call for Price New York Boat Show</p> <p style="text-align: center; font-size: small;">The Sunseeker Club, Inc</p>
 <p>56 Sea Ray Sedan Bridge US\$ 493,000 North Palm Beach, FL</p> <p style="text-align: center; font-size: small;">HMY Yacht Sales, Inc.</p>	 <p>Out Island 38 US\$ 269,900 Palmas Del Mar, Puerto Rico</p> <p style="text-align: center; font-size: small;">Global One Yacht Sales</p>	 <p>Maritimo M50 Motor Yacht US\$ 1,714,103 Tampa, FL</p> <p style="text-align: center; font-size: small;">Galati Yacht Sales</p>
 <p>Beneteau 46 US\$ 247,500 Annapolis, MD</p> <p style="text-align: center; font-size: small;">Annapolis Yacht Sales</p>	 <p>Zimmerman Z46 US\$ 595,000 Cardinal, VA</p> <p style="text-align: center; font-size: small;">Zimmerman Marine</p>	 <p>100' Custom Line US\$ 13,200,000 Venezuela, South America</p> <p style="text-align: center; font-size: small;">Allied Marine</p>

Sales management

4. Authorization for the management of sale:

Using a private agreement we reflect on a contract your authorization for the management of sale with the terms and conditions (inventory, prize, offers communication, commission, etc.)

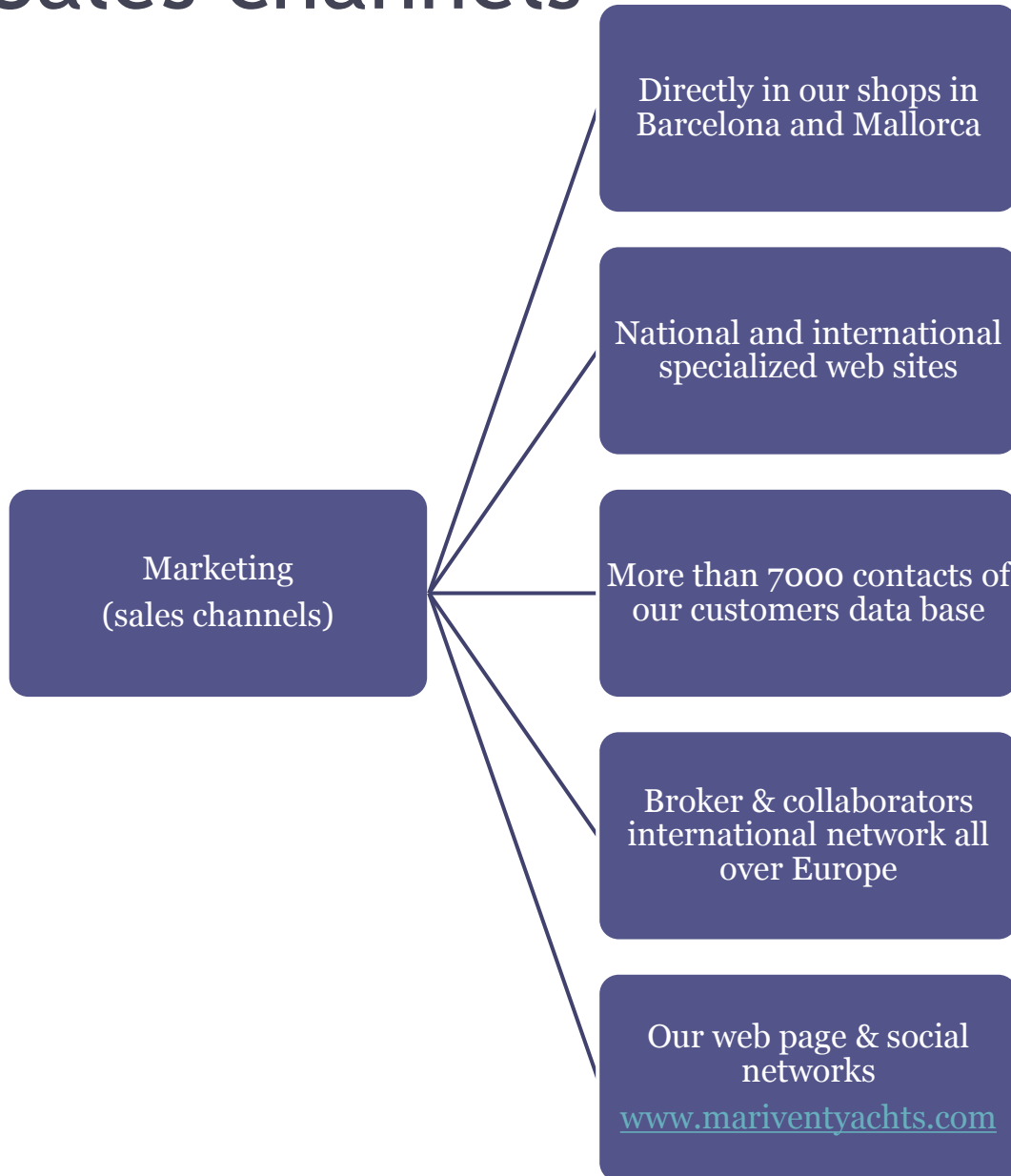


5. Marketing:

We start the marketing plan through our sales channels. During this process we will organize the visits, manage the offers and we will plan with you the marketing strategies.



Sales channels



These sales channels achieve each month more than 10.000 potential customers



Marivent Yachts media (web, social networks, newsletters)

The image displays a collage of Marivent Yachts' digital presence across various platforms:

- Facebook:** The top left shows the Marivent Yachts Facebook page with the slogan "Feel the difference, be unique". It features a profile picture with the company logo and a cover photo of a sailboat. The page includes a "PERSONAS" section with 215 members and a "PROMOCIONES" section.
- LinkedIn:** The middle left shows the LinkedIn profile of Agustín Valls, a "Gestor Náutico". It displays his recent activity, including a post about a boat sale and a recommendation for a regatta.
- Twitter:** The top right shows a Twitter feed with tweets from @MariventYachts, including announcements for boat shows in Düsseldorf, Barcelona, and Cannes.
- Website:** The bottom right shows the Marivent Yachts website homepage. It features the company logo, the slogan "Specialist in unique yachts", and a navigation menu with categories like "Empresa", "All in 1", "Fjord", "Prestige", "Austin Parker", "Barco Ocasión", "Yates Oferta Especial", "Charter / Alquiler", "Links de interes", "Noticias", and "Contactar". The main content area includes a featured article about a boat sale and a list of upcoming events. The footer highlights the brands "FIORD", "PRESTIGE", and "AUSTIN PARKER".

Specialized web sites

YACHTWORLD.COM
World's Largest Selection of Brokerage Boats for Sale

THE YACHT MARKET
Search by Make/Model, Boat ID or Keyword

Cosas De Barcos
52.796 barcos en todo el mundo

TopBarcos.com
Barcos de ocasión, veleros y yates de segunda mano. Encuentra el barco que estás buscando fácilmente a través del buscador.

Barcos de ocasión
Aquí encontrarás más de 11.000 barcos de ocasión en venta, utiliza los filtros para buscar embarcaciones a motor de ocasión así como veleros, catamaranes, neumáticas y yates de ocasión. Podrás contactar directamente con el propietario del barco de segunda mano. Ahora mismo estás viendo Anuncios de barcos de ocasión en Venta. Haz tus consultas al anunciante y concerta una visita para ver el barco de ocasión.

Palabras	Año	España
Barcos de ocasión	Año	España
Tipo	Eslora Desde Hasta	Zona
Marca	Precio Desde Hasta	Selecciona provincia...

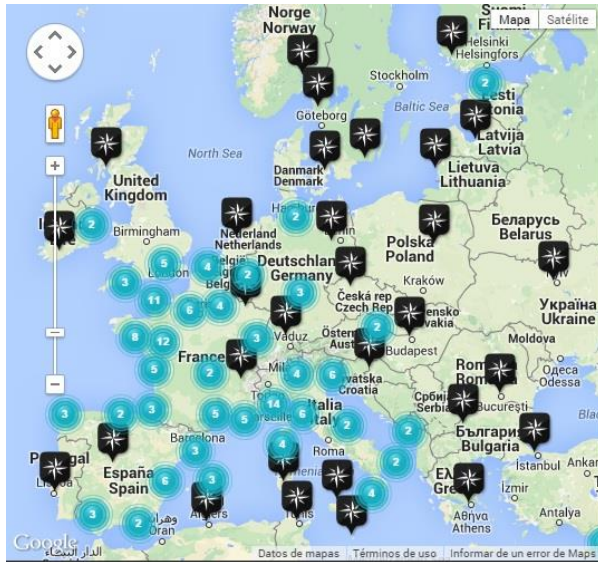
Mostrando 16.168 anuncios de barcos de ocasión en venta de un total de 32.601

hayliner 2655 cierra	monterey 265	glastron la riza	hatteras yachts 40 doble	bavaria yachts 37
1985 12.900€ 7,92 m 25/02	2004 39.000€ 9,0 m 25/02	1992 9.500€ 11,26 m 25/02	90 66.000€ 12,2 m 25/02	2006 75.000€ 11,28 m 25/02

Publica tu anuncio
Menorquin Yachts Llaud 6 metros
1991 | 6,0m | Port El Masnou | Barcelona
Anuncio publicado por Ricard (Particular)
12.900€

RENAULT MEGANE LIMITED
TU MEJOR DIFULOTO
Motor Tce 115CV SAS

Broker and collaborators network



Co-brokerage:

Marivent Yachts collaborates with international brokers all over Europe for co-brokerage operations. We keep our collaborators update about our available brokerage boats with a constant communication of listed boats.

Collaborator network:

We also work with a collaborators like bank yachts agent, yacht captains, charter companies and other professionals involve in the yacht market that give an extra range to sell our motorboats.



Outlet Center

Your harbor is far from your potential buyer

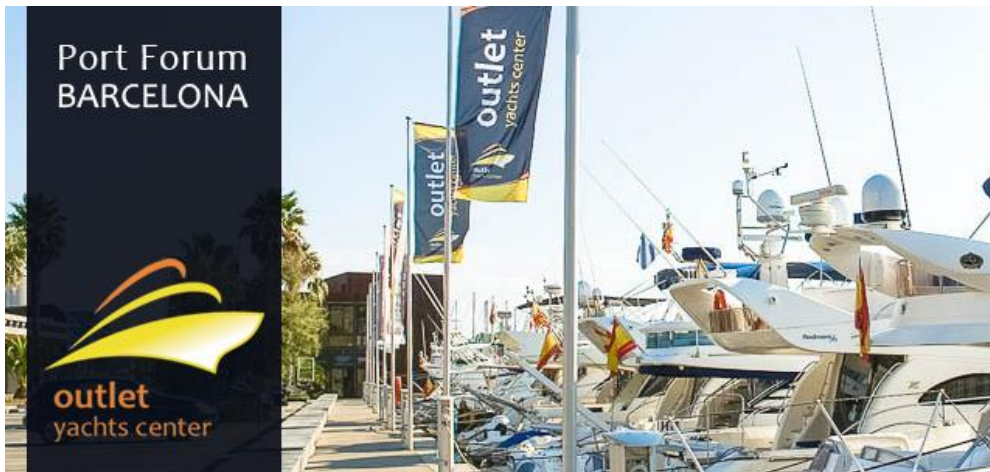
Would you like to reduce your mooring and care services costs during the sale process?

Barcelona
(Port Forum & Port Balís)

Do you need your mooring place but you still haven't sold your yacht?

Does your yacht need some fittings or refits to sell her easily?

Not far from Barcelona International Airport, we can offer a berth during the sale process and a large range of maintenance services.

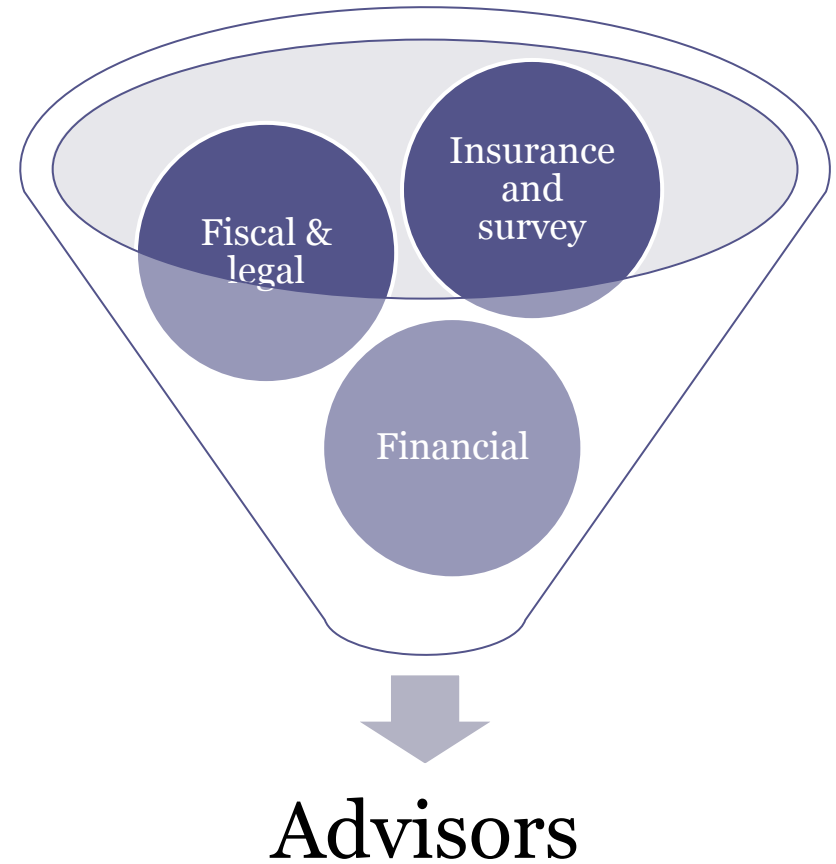


Fiscal & legal assessment



Marivent yachts have the knowledge and experience to guide you through the sale process.

But we can also offer to you the best advisors for financial, fiscal, or legal procedures dedicated to the yacht management.



OUR COMMITMENT

